

# JLC LIVE New England 2019 Conference Program

	WORKSHOP WEDNESDAY				EVENTS & MEETUPS			
	WEDNESDAY March, 27				THURSDAY, March 28		FRIDAY, March 29	
<b>MACSL Workshop</b>	<b>WMA CSL</b> Massachusetts Construction Supervisor Licensing 6 Hour Workshop <i>Shawn McCadden</i> 8:30 AM - 3:30 PM ROOM 551				<b>EV01</b> Conference Happy Hour <i>Union Station Brewery</i> 4:30 pm - 6:30 pm		<b>EV02</b> Emerging Pros Meetup 1:00 pm - 2:00 pm	
<b>NADRA Certification</b>	<b>WNAD NEW!</b> NADRA's Deck Evaluation/Inspection Certification Program <i>Jim Mailey</i> 8:00 AM - 12:30 PM ROOM 552						<b>EV03</b> Women in Construction Meetup Room 550B 2:30 pm - 4:00 pm	
<b>Boot Camp</b>	<b>WLBC NEW!</b> Leadership Boot Camp: Building a Team of Leaders within Your Construction Business <i>Shawn Van Dyke</i> 8:30 AM - 12:30 PM ROOM 553	<b>WFBC NEW!</b> Financial Boot Camp for Owners & Managers <i>Leslie Shiner</i> 1:00 PM - 5:00 PM ROOM 553						
SEMINARS								
TRACKS	THURSDAY, March 28				FRIDAY, March 29		SATURDAY, March 30	
	7:30 AM—9:00 AM	9:30 AM—12:30 PM	1:30 PM—4:30 PM	7:30 AM—9:00 AM	10:30 AM—12:00 PM	12:30 PM—2:00 PM	7:30 AM—9:00 AM	9:30 AM—11:00 AM
<b>BUILDING PERFORMANCE STRATEGIES</b>	<b>THR15</b> RI CRLB 5-Hour High Performance Building Workshop <i>Mike Guertin</i> 7:30 AM - 12:30 PM ROOM 551	<b>TH11 NEW!</b> Is My Construction Killing My Client? – Why We Need Better Ventilation <i>Matt Whitbeck</i> ROOM 553	<b>FR01 NEW!</b> Summer Moisture: Problems & Solutions <i>Doug Horgan</i> ROOM 557		<b>FR13</b> Resilient Building—A Tougher Home with Health in Mind <i>Matt Whitbeck</i> ROOM 551	<b>SA01 NEW!</b> Advanced Framing Techniques for High Performance Design <i>Brian St. Germain</i> ROOM 551	<b>SA07 NEW!</b> When is it Efficient Enough? <i>Ben Bogie</i> ROOM 551	
<b>BUSINESS &amp; PROJECT MANAGEMENT</b>	<b>TH07</b> Job Scheduling Basics <i>Mike Patterson</i> ROOM 552	<b>TH12 NEW!</b> Productivity Analysis and Improvement <i>Kristy Wolfe</i> ROOM 551	<b>FR02</b> Dynamic Production Systems <i>Tim Faller</i> ROOM 551	<b>FR07 NEW!</b> No More Guesswork: The Four Disciplines of Predictable Growth <i>Shawn Van Dyke</i> ROOM 551	<b>FR14 NEW!</b> Winning the Contractor Fight <i>Tom Reber</i> ROOM 552	<b>SA02 NEW!</b> Accurately Estimate & Track Labor to Increase Profits <i>Kyle Diamond</i> ROOM 552	<b>SA08 NEW!</b> Develop & Implement a Technological Process for Your Remodeling Business <i>Joseph Shoback, Mark Paskell</i> ROOM 557	
<b>BUSINESS FINANCE</b>	<b>TH02 NEW!</b> Creating & Making Money with a Real Lead Carpenter System <i>Shawn McCadden</i> ROOM 552	<b>TH08 NEW!</b> 25 Down-and-Dirty Ways to Increase Profits <i>Leslie Shiner</i> ROOM 555	<b>TH13 NEW!</b> Squeezing the Most Out of QuickBooks <i>Melanie Hodgdon</i> ROOM 557	<b>FR03</b> Profit Begins with Planning <i>Leslie Shiner</i> ROOM 552	<b>FR08 NEW!</b> A Gaggle of “Gotcha’s” That Will Lose You Money <i>Melanie Hodgdon</i> ROOM 552	<b>FR15 NEW!</b> Bidding Wisely <i>David Gerstel</i> ROOM 555	<b>SA03 NEW!</b> The Profit Path: Leadership Principles to Grow Your Brand & Profits <i>Tom Reber</i> ROOM 555	<b>SA09 NEW!</b> Estimating Accurately <i>David Gerstel</i> ROOM 552
<b>HUMAN RESOURCES &amp; LEGAL</b>	<b>TH03 NEW!</b> Developing a Culture of Accountability: A Fresh Approach <i>Tim Faller</i> ROOM 555		<b>TH14 NEW!</b> How to Maximize the Productivity & Profitability of Your People <i>Todd Dawalt</i> ROOM 552	<b>FR04</b> Organizing for Success: 5 Steps to Implement Standard Operating Procedures <i>David Lupberger</i> ROOM 555	<b>FR09 NEW!</b> How the Millennial Generation is Changing the Workplace <i>Kristy Wolfe</i> ROOM 555	<b>FR16</b> Effective Time Management—Designing Your Ideal Week <i>Shawn Van Dyke</i> ROOM 556	<b>SA04 NEW!</b> How Much Should You Pay Your Production Team? <i>Erica Taylor</i> ROOM 556	
<b>KITCHEN &amp; BATH</b>	<b>TH04</b> Proper Substrate Preparation for Hardwood, Floating Floors & Luxury Vinyl Planks <i>Jon Namba</i> ROOM 553	<b>CONTINUING EDUCATION</b> Approvals for AIA, RI CRLB, MA CSL are reflected online in the JLC LIVE Conference Program course descriptions.			<b>FR10 NEW!</b> Protection & Dust Control in Kitchen & Bath Projects <i>Doug Horgan</i> ROOM 553	<b>FR17 NEW!</b> A Practical Application of the NKBA Kitchen and Bathroom Planning Guidelines for Residential Remodeling <i>Cindy McClure</i> ROOM 553	<b>SA10</b> Unique Differences in Universal Design & Aging-in-Place in Your Kitchen & Bath Designs <i>Bill Owens</i> ROOM 553	
<b>MATERIALS &amp; TECHNIQUES</b>	<b>TH05</b> Transitional Trim Details <i>Gary Streigler</i> ROOM 557	<b>TH09 NEW!</b> Roofing Master Class: 37 Ways to Build a Roof Wrong—And How to Avoid Them <i>Doug Horgan</i> ROOM 553	<b>TH15</b> Air Sealing That Works <i>Jake Bruton</i> ROOM 555	<b>FR05 NEW!</b> Wood Properties in Carpentry: Using Knowledge of Wood Dynamics to do Better Work <i>Brian Campbell</i> ROOM 553	<b>FR11 NEW!</b> Air Source Heat Pumps: Installation Best Practices, Duct Design and Integrated Controls <i>Charlie McCracken</i> ROOM 557		<b>SA11 NEW!</b> What is a Pressure Sensitive Adhesive & Why it Matters to Your Project <i>Martin Widenbrant</i> ROOM 555	
<b>PLANNING &amp; DESIGN</b>	<b>TH06</b> Making the Most of SketchUp – It’s More Than Pretty Pictures <i>Mike Patterson</i> ROOM 556	<b>DETAILED DESCRIPTIONS</b> for all JLC LIVE education can be found at <a href="http://ne.jlclive.com">ne.jlclive.com</a> Click on CONFERENCE tab & select “CONFERENCE SCHEDULE”				<b>FR18 NEW!</b> Profitable Partnering: Bridging the Gap between Design & Construction <i>Bill Owens, Doug Walter</i> ROOM 557	<b>SA05 NEW!</b> Step Up Your Universal Design Game To Include Millennials <i>Bill Owens</i> ROOM 557	
<b>SALES &amp; MARKETING</b>		<b>TH10 NEW!</b> No More B.S.: Learn How Websites and SEO Really Work in 2019 <i>Spencer Powell</i> ROOM 556	<b>TH16 NEW!</b> Charging for the Estimate... Revisited <i>Brian Altmann</i> ROOM 556	<b>FR06 NEW!</b> The Perfect Job Scope & How It Could Save Your Career! <i>Brian Altmann</i> ROOM 556	<b>FR12</b> Selling Your Why—Clearly Communicating Why Potential Clients Should Hire You! <i>David Lupberger</i> ROOM 556		<b>SA06 NEW!</b> 5 Strategies For Rising Above the Noise in the Crowded Marketplace <i>Darynelle J. Harmon</i> ROOM 553	<b>SA12 NEW!</b> Top 10 Ways To “Win” More Business Through The Internet In 2019 <i>John Gosselin, Austin Pike</i> ROOM 556